

8 April 2025

SA RUGBY UNION

REQUEST FOR PROPOSAL FOR THE APPOINTMENT OF AN INDEPENDENT FINANCIAL **ADVISOR**

Clarification 1/2025/IFA

1. Query - Which business registration documents are required?

SARU Response:

SARU requires the full set of CIPC documents:-

- CoR14.1 (Notice of Incorporation);
- Memorandum of Incorporation (MOI);
- CoR14.3 (Certificate of Incorporation): and
- If not provided in CoR14.1; then the Share Certificate, Share register and Director's details
- 2. Query Level 3 BBBEE Certificate is not reflected in the eligibility section therefore not an exclusionary criterion?

SARU Response:

Whilst it is not an exclusionary criterion; a valid and compliant BBBEE certificate may effect the evaluation scoring allotted by the evaluation committee.

3. Query - How will foreign-owned entities be treated?

SARU Response:

Foreign entities that conduct business in South Africa through a branch office or a subsidiary, are subject to the B-BBEE Act and the requirements of their businesses may result in a need to be B-BBEE compliant. The B-BBEE Codes have also introduced additional ownership structuring options for multinationals.





4. Query – Signed technical proposal and financial submission forms – is this only Section 4? SARU Response:

Section 3 requires a number of selection criteria that bidders are required to complete inclusive of financial proposal. Section 4 relates the scope of works that a successful IFA will be expected to conduct if appointed by SARU. Therefore Section 3 has to be submitted to show the ability of the bidder to provide the services in Section 4. The RFP response must be signed when submitted.

ISSUED BY: SOUTH AFRICAN RUGBY UNION

8 April 2025